



# 700-250<sup>Q&As</sup>

Cisco Small and Medium Business Sales

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#### QUESTION 1

Which segment presents the largest opportunity for managed services?

- A. Security
- B. Observability
- C. Collaboration
- D. Data Center

Correct Answer: A

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#### QUESTION 2

Which Cisco product is part of Remote SMB for enabling people?

- A. Meraki Smart Cleaning
- B. Meraki MV
- C. Cisco Secure Client
- D. Meraki Dashboard

Correct Answer: C

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#### QUESTION 3

Which device connects remote SMB workers with power collaboration solutions and award-winning device?

- A. Cloud Meeting Solutions
- B. Meraki Insight
- C. WebEx
- D. Meraki Systems Manager

Correct Answer: C

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#### QUESTION 4



Which marketing asset educates partners about Cisco's overarching SMB strategy?

- A. SMB Marketing Toolbox
- B. SMB Marketing Kit
- C. Select SMB Assets
- D. SMB Partner Campaign Kit

Correct Answer: D

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#### QUESTION 5

What enables Umbrella to offer unprecedented insight into launched and staged attacks?

- A. understanding the types of sensitive data loss by customers
- B. data set of multiple geographies and protocols
- C. DNS redundancy
- D. Umbrella's geofenced network

Correct Answer: B

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