



# C\_ARSOR\_2308<sup>Q&As</sup>

SAP Certified Application Associate - SAP Ariba Sourcing

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**QUESTION 1**

Which pricing option is recommended when cost components in a line item vary by supplier and are not visible to participants?

- A. Price breakdown
- B. Bid transformation
- C. Total cost
- D. Alternative responses

Correct Answer: B

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**QUESTION 2**

Which of the following user groups are needed to use product sourcing functionality? Note: there are 2 correct answers to this question.

- A. Materials Manager
- B. Materials User
- C. Materiel viewer
- D. BOM Administrator

Correct Answer: AD

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**QUESTION 3**

Which of the following activities is an RFI used for? Note: there are 2 correct answers to this question.

- A. Gather competitive information without revealing feedback to the supplier
- B. Collect information about supplier qualifications and pricing information
- C. Narrow the supply base by identifying which suppliers are most likely to respond
- D. Allow suppliers to market their qualifications to project owners

Correct Answer: BD

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**QUESTION 4**

Which of the following tasks must have an associated document?



- A. Approval
- B. Review
- C. ToDo
- D. Notification

Correct Answer: AB

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#### QUESTION 5

Which auction types must include "Serial" for the event rule "Specify how lot bidding will begin and end"? Note: there are 2 correct answers to this question.

- A. Traffic light auction
- B. English reverse auction
- C. Japanese reverse auction
- D. Dutch reverse auction

Correct Answer: BD

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