



C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

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QUESTION 1

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A. The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- B. The app shows cost simulations for all possible order fulfillment scenarios.
- C. Icons and colors are used in the app to represent different types of issues.
- D. The process flow can be used to directly resolve issues as quickly as possible.

Correct Answer: AC

A. Monitoring sales orders in critical stages and efficiently addressing issues is a key feature of any sales order fulfillment app. It helps users keep track of orders that might be facing delays or other problems and take necessary actions to resolve them.

C. Using icons and colors to represent different types of issues is a common UI/UX design choice to make the app more intuitive and user-friendly. It helps users quickly identify and understand the nature of the issues without having to read through detailed descriptions.

B. The description "The app shows cost simulations for all possible order fulfillment scenarios" is not necessarily a standard feature of a sales order fulfillment issues app. While some advanced apps might offer cost simulations or predictions, it's not a common or core feature associated with issue tracking or fulfillment monitoring.

D. The statement "The process flow can be used to directly resolve issues as quickly as possible" is a bit ambiguous. While a process flow might help users understand the steps involved in order fulfillment, it alone cannot be used to "directly resolve issues." Issue resolution typically requires human intervention and might involve multiple steps or actions.

Therefore, based on the given options, A and C are the most likely correct answers for the features of the Sales Order Fulfillment Issues app.

QUESTION 2

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

- A. Free goods
- B. Material determination
- C. Material listing
- D. Item proposal

Correct Answer: AB

QUESTION 3



How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- A. In each order item, set partial deliveries to required.
- B. In the order header, set order combination to allowed.
- C. In the order header, set the Complete Delivery indicator.
- D. In each order item, set complete delivery to required.

Correct Answer: A

QUESTION 4

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Higher-level item category
- B. MRP type
- C. Delivery type
- D. Shipping point
- E. Item category group

Correct Answer: ACE

QUESTION 5

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app? Note: There are 2 correct answers to this question.

- A. With the app, a user can set default billing blocks for sales documents.
- B. With transaction VF04, a user can simulate the creation of multiple billing documents.
- C. With transaction VF04, a user can cancel a collective billing run.
- D. With the app, a user can block the automatic posting of billing documents.

Correct Answer: AB

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