C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

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QUESTION 1

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

A. Copying control

B. Order type

C. Quotation type

D. Order item category

Correct Answer: A

QUESTION 2

Which setting differs between Free of Charge Delivery (FD) and Subsequent Delivery Free of Charge (SD)?

A. The reference mandatory setting

B. The delivery block setting

C. The item category setting

D. The billing type setting

Correct Answer: D

QUESTION 3

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

A. Set up condition tables and assign them to the relevant access sequences.

B. Set up the pricing procedure and assign it to the relevant sales document type.

C. Set up condition types and assign them to the relevant pricing procedure.

D. Set up condition tables and assign them to the relevant condition types.

Correct Answer: AC

QUESTION 4

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

A. You must set up a periodic billing plan for the invoice list creation.

B. You must send the payer a single invoice list instead of the individual invoices.

C. You must create an invoice list at specified time intervals or on specific dates.

D. You use preliminary billing documents for the invoice list creation.

Correct Answer: BC

QUESTION 5

You want to change the default description of a specific condition type for selected condition records. How can you achieve this? Note: There are 2 correct answers to this question.

A. Use the Manage Prices - Sales app.

B. Use the Creation of Pricing Lists app.

C. Use report COND_AV.

D. Use the Change condition (VK12) transaction.

Correct Answer: AD

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