



C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

Pass SAP C_TS462_2022 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.geekcert.com/c_ts462_2022.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A. Customer material info record
- B. Sold-to party
- C. Ship-to party
- D. Material determination
- E. Material master

Correct Answer: ACE

QUESTION 2

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A. The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- B. The app shows cost simulations for all possible order fulfillment scenarios.
- C. Icons and colors are used in the app to represent different types of issues.
- D. The process flow can be used to directly resolve issues as quickly as possible.

Correct Answer: AC

A. Monitoring sales orders in critical stages and efficiently addressing issues is a key feature of any sales order fulfillment app. It helps users keep track of orders that might be facing delays or other problems and take necessary actions to resolve them.

C. Using icons and colors to represent different types of issues is a common UI/UX design choice to make the app more intuitive and user-friendly. It helps users quickly identify and understand the nature of the issues without having to read through detailed descriptions.

B. The description "The app shows cost simulations for all possible order fulfillment scenarios" is not necessarily a standard feature of a sales order fulfillment issues app. While some advanced apps might offer cost simulations or predictions, it's not a common or core feature associated with issue tracking or fulfillment monitoring.

D. The statement "The process flow can be used to directly resolve issues as quickly as possible" is a bit ambiguous. While a process flow might help users understand the steps involved in order fulfillment, it alone cannot be used to "directly resolve issues." Issue resolution typically requires human intervention and might involve multiple steps or actions.

Therefore, based on the given options, A and C are the most likely correct answers for the features of the Sales Order Fulfillment Issues app.



QUESTION 3

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts. How can you achieve this?

- A. Activate the Condition Update indicator in the condition records for the special price.
- B. Set the Exclusion indicator in the condition records for all discounts.
- C. Create a condition record for a customer-specific price.
- D. Set the Exclusion indicator in the condition record for the special price.

Correct Answer: D

QUESTION 4

You want to change the default description of a specific condition type for selected condition records. How can you achieve this? Note: There are 2 correct answers to this question.

- A. Use the Manage Prices - Sales app.
- B. Use the Creation of Pricing Lists app.
- C. Use report COND_AV.
- D. Use the Change condition (VK12) transaction.

Correct Answer: AD

QUESTION 5

When an outbound delivery is created for a sales order, from which object does the system determine the default delivery type to be used?

- A. Sales order type
- B. Shipping point
- C. Shipping conditions
- D. Sales order item category

Correct Answer: A

[Latest C_TS462_2022 Dumps](#)

[C_TS462_2022 Study Guide](#)

[C_TS462_2022 Exam Questions](#)