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QUESTION 1

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

A. Customer material info record

B. Sold-to party

C. Ship-to party

D. Material determination

E. Material master

Correct Answer: ACE

QUESTION 2

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

A. Debit memo request

B. Returns order

C. Invoice cancellation

D. Invoice correction request

Correct Answer: CD

QUESTION 3

How do you limit the choice of order reasons for a sales document?

A. Specify the permitted reasons in the customer material info record.

B. Specify the permitted order reasons in the relevant customer master.

C. Assign the permitted order reasons to the relevantsales organization.

D. Assign the permitted reasons to the relevant sales item category.

Correct Answer: C

QUESTION 4

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the

sold-to party if it cannot be found in the quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

A. Assign an appropriate text type to the sales document type.

B. Ensure that the access sequence reads the sold-to party text first.

C. In the access sequence, set the partner function language for this text to "sold-to party".

D. Include the text type with an appropriate access sequence in the text determination procedure.

E. Assign the text determination procedure to the sales document type.

Correct Answer: ADE

QUESTION 5

You want to be able to enter a special price in a sales order for a certain customer that should ignore all applicable discounts. How can you achieve this?

A. Activate the Condition Update indicator in the condition records for the special price.

B. Set the Exclusion indicator in the condition records for all discounts.

C. Create a condition record for a customer-specific price.

D. Set the Exclusion indicator in the condition record for the special price.

Correct Answer: D

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